



## FY 2019-2020 BUDGET

	Without Donor Restrictions	With Donor Restrictions	Total
<b>REVENUE</b>			
<b>PUBLIC FUNDING</b>			
Government Contracts	\$ 723,513		\$ 723,513
Foundation Support	\$ 363,675	\$ 609,535	\$ 973,210
Net Assets Released from Restrictions	\$ 705,618		\$ 705,618
Board/Individual Donations	\$ 45,000		\$ 45,000
<b>TOTAL PUBLIC FUNDING</b>	<b>\$1,837,806</b>	<b>\$ 609,535</b>	<b>\$2,447,341</b>
<b>FEE-FOR-SERVICE REVENUE</b>			
School Services	\$ 385,828		\$ 385,828
Contract Trainings	\$ 270,660		\$ 270,660
Open Trainings	\$ 21,000		\$ 21,000
Other Program Services	\$ 265,000		\$ 265,000
<b>TOTAL FEE-FOR-SERVICE REVENUE</b>	<b>\$ 942,488</b>		<b>\$ 942,488</b>
<b>OTHER REVENUE</b>			
Interest Income	\$ 200		\$ 200
Unrealized Gains (Losses)	\$ 5,000		\$ 5,000
Administrative Fees	\$ 294,630		\$ 294,630
<b>TOTAL OTHER REVENUE</b>	<b>\$ 299,830</b>		<b>\$ 299,830</b>
<b>TOTAL INCOME</b>	<b>\$3,080,124</b>	<b>\$ 609,535</b>	<b>\$3,689,659</b>
<b>EXPENSES</b>			
Personnel Costs	\$1,864,247		\$1,864,247
Program Expenses	\$ 435,290		\$ 435,290
Travel - Training	\$ 67,485		\$ 67,485
Facility Costs	\$ 140,185		\$ 140,185
Consulting	\$ 147,900		\$ 147,900
Supplies & Equipment	\$ 32,963		\$ 32,963
Other Operating Expenses	\$ 391,343		\$ 391,343
<b>TOTAL EXPENSES</b>	<b>\$3,079,413</b>		<b>\$3,079,413</b>
<b>Change in Net Assets (Surplus/Def)</b>	<b>\$ 711</b>	<b>\$ 609,535</b>	<b>\$ 610,246</b>