

**FAMILIES IN SCHOOLS  
2017-18 BUDGET**

**DEPARTMENT BUDGET**

	2016-17 REVISED BUDGET	CPD	ADVOCACY	ADMIN	DEVELOPMENT	2017-18 PROJECTED BUDGET
<b>REVENUE</b>						
<b>40000 · PUBLIC FUNDING</b>						
40002 · Foundation Support	765,000	350,000	95,000	200,000	368,100	1,013,100
40003 · Corporation Donations	37,000	-	-	-	100,000	100,000
40004 · Individual/Board Donations	13,118	-	-	-	5,000	5,000
<b>Total 40000 · PUBLIC FUNDING</b>	<b>815,118</b>	<b>350,000</b>	<b>95,000</b>	<b>200,000</b>	<b>473,100</b>	<b>1,118,100</b>
<b>41000 · FEE-FOR-SERVICE REVENUE</b>						
41001 · School Services	888,163	693,795	-	-	-	693,795
41002 · Contract Trainings	395,962	409,000	-	-	-	409,000
41003 · Open Trainings	27,228	35,000	-	-	-	35,000
41006 · Product Revenue	63,491	50,000	-	-	-	50,000
41007 · Other Program Services	70,995	-	-	-	125,000	125,000
<b>Total 41000 · FEE-FOR-SERVICE REVENUE</b>	<b>1,445,840</b>	<b>1,187,795</b>	<b>-</b>	<b>-</b>	<b>125,000</b>	<b>1,312,795</b>
<b>42000 · OTHER REVENUE</b>						
42001 · Interest Income	2,836	-	-	5,000	-	5,000
42002 · Miscellenous	10,480	-	-	8,160	-	8,160
42003 · Unrealized Gains (Losses)	9,850	-	-	5,000	-	5,000
<b>Total 42000 · OTHER REVENUE</b>	<b>23,166</b>	<b>-</b>	<b>-</b>	<b>18,160</b>	<b>-</b>	<b>18,160</b>
<b>Total Income</b>	<b>2,284,123</b>	<b>1,537,795</b>	<b>95,000</b>	<b>218,160</b>	<b>598,100</b>	<b>2,449,055</b>
<b>EXPENSES</b>						
60000 · PERSONNEL COSTS	1,205,420	723,747	77,610	236,571	357,531	1,395,458
61000 · CONSULTING	82,217	-	-	35,000	25,000	60,000
62000 · SUPPLIES & EQUIPMENT EXPENSES	49,091	5,000	300	31,080	3,700	40,080
63000 · FACILITY COSTS	226,535	5,800	600	172,156	4,200	182,756
64000 · TRAVEL	94,801	24,500	10,500	23,000	27,600	85,600
65000 · PROGRAM EXPENSES	545,316	302,876	53,500	14,500	125,500	496,376
66000 · OTHER OPERATING EXPENSES	65,931	1,000	150	53,500	50,200	104,850
<b>Total Expense</b>	<b>2,269,311</b>	<b>1,062,923</b>	<b>142,660</b>	<b>565,807</b>	<b>593,731</b>	<b>2,365,120</b>
<b>Excess Revenue</b>		<b>474,872</b>	<b>(47,660)</b>	<b>(347,647)</b>	<b>4,369</b>	<b>83,935</b>
Indirect Cost Allocation		(339,484)	(28,290)	520,542	(152,768)	

Net Excess Revenue

14,812

135,387

(75,950)

172,895

(148,398)

83,935